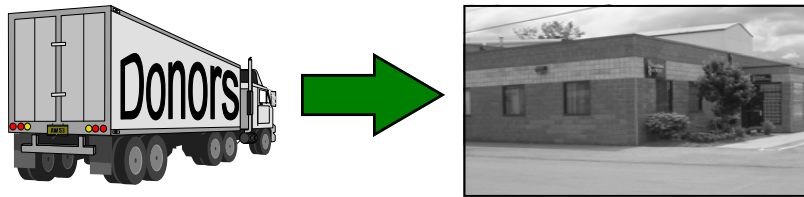


# How the Food Bank of WNY Works...



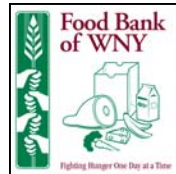
## Member Agencies

Adult Day Cares, Child Day Cares, Food Pantries, Group Homes, Kids Cafes, Religious Group Homes, Special Pantries, Snack Programs, Soup Kitchens, Shelters, and Summer Camps



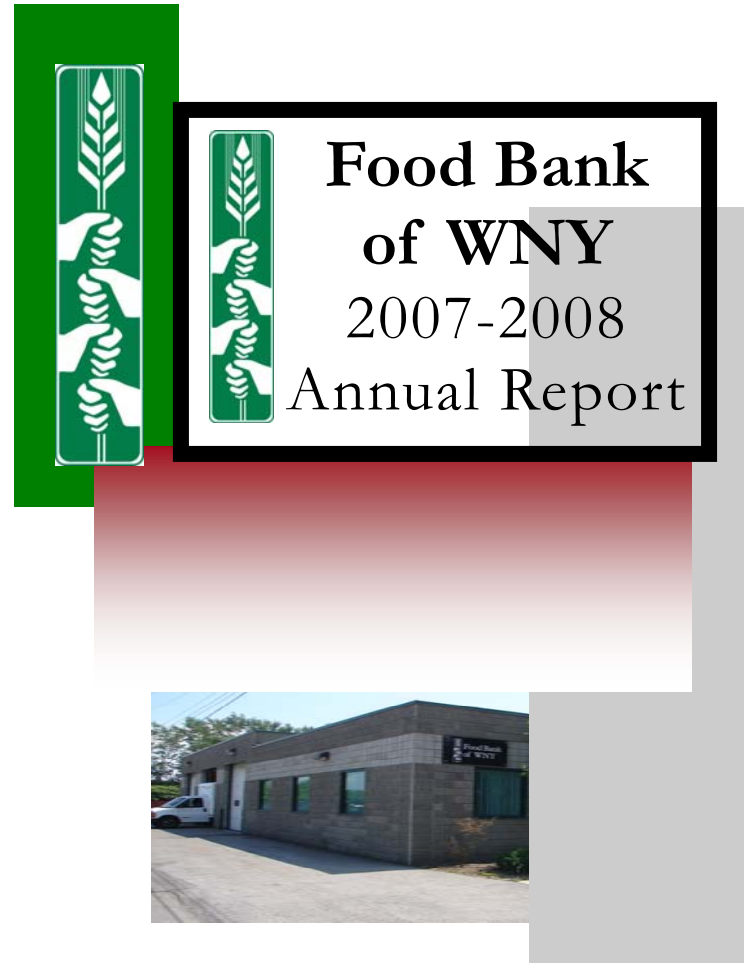
## People Served

Chemically Dependent Being Rehabilitated - Children - Developmentally Disabled  
Elderly - Homeless - Physically Disabled - Working Poor - Unemployed



**Food Bank of WNY**  
91 Holt Street  
Buffalo, NY 14206

716 852-1305  
716 852-7858  
[www.foodbankwny.org](http://www.foodbankwny.org)



# Food Bank of WNY 2007-2008 Annual Report



### Our Mission...

...obtain food and support from public and private sources and efficiently redistribute these resources to affiliated charitable providers such as soup kitchens, pantries and shelters.

### Our Vision....

.... provide nutritional food, training and education options to our agencies and clients empowering them to make healthy lifestyle choices.



[www.foodbankwny.org](http://www.foodbankwny.org)



## Board Chair

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As the need for food continues to grow in our area, 2008 has seen another year of the Western New York community stepping up to answer the call.

In addition to generous responses to various food/fund-raisers throughout the year, our four major events - Check-Out-Hunger, Food 2 Families, Letter Carriers' Food Drive and Sweet Charity - continue to be huge successes. All these allow us to efficiently function in very uncertain economic times, both locally and nationally.

We Board members continue to be proud of the accomplishments of the Food Bank of Western of New York. As I sign off on my term as Board Chair, I want to personally thank all of our sponsors, donors, volunteers, staff and community partners for their support and hard work. Without you, the Food Bank of Western New York's putting food in the hands of the individuals who need it most would not be possible.

Richard J. Wright, Jr.



## How You Can Help

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There are many ways in which you can help:

### **DONATE FOOD**

Hold a food drive in your school, church, or business. The Food Bank sorts the food that is collected from various food drives and passes it along to our member agencies to complement their nutritious meals.

### **DONATE FUNDS**

Contact the Food Bank of WNY to coordinate a fund drive in your company, organization, school, etc. or donate on line ([www.foodbankwny.org](http://www.foodbankwny.org)).

### **DONATE TIME**

Contact the Food Bank of WNY at 716 852-1305 to schedule a day or a period of time you would like to join our crew.

### **RAISE AWARENESS**

Educate your community about the problem of hunger; help the Food Bank secure more food and funds; recruit more volunteers; and lobby for legislation that benefits the needy who suffer from hunger.

### **BE AN ADVOCATE**

Speak out on behalf of the Food Bank. Contact your local officials and let them know that hunger among the less fortunate is a very important issue.

## Collaborations

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**BUFFALO NEWS NEEDIEST**, a collaboration of *The Buffalo News*, the Food Bank of WNY, and United Way, uses these funds to purchase year-end holiday meal items. This food is given to needy Western New Yorkers through participating agency programs.

**Blizzard Boxes** - Meals on Wheels has found it helpful to distribute Blizzard Boxes, which are given to shut-ins each fall for use when regular meal deliveries are interrupted by severe weather. These boxes are packed by the Food Bank and contain enough nonperishable food for six meals (two days). Meals on Wheels makes funds available to cover the costs.

**Sunshine Nutrition** - A collaborative effort of the Food Bank of WNY, Goodwill Industries, and Meals on Wheels of Buffalo and Erie County, this program provides a third meal to homebound individuals who already are receiving a hot lunch and cold dinner from Meals on Wheels.

**Urban Opportunities Program** is a project involving Erie Community College, the Food Bank of WNY, and Goodwill Industries. Its goal is to move individuals off public assistance and into competitive employment.

## President & CEO

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Last year was one of transition for the Food Bank of Western New York as our longtime President and CEO, Clem Eckert, retired at the end of December 2007. Clem led the Food Bank for many years, and its status as one of the finest nonprofit organizations in our area is in many ways attributable to his leadership. We miss Clem and thank him again for his many contributions.

This past year was difficult for many people and organizations, both nationally and on a regional level. The "energy crisis" has affected us all, and beyond the increased costs of fuel, it has driven the costs of food to new record levels. Fuel is a major component in food production and distribution, and the costs of these products, especially grain based ones such as cereal and bread, have continued to rise.

High food prices have resulted in an increased number of people depending on our agencies for help, and the agencies have looked to us at The Food Bank to fill these rising demands. In fact, through the 1st half of the 2008 calendar year, our shipments to member agencies have increased more than 10% over those of the 1st half of 2007. We were very fortunate to have our donor partners step up to meet this increased demand; we cannot sufficiently thank those local, statewide and national donors who have helped us meet the challenges.

Our Food Bank events this past year served dual purposes by raising much needed operating funds and raising the community's awareness of the ever-increasing need. The Buffalo Bills' Fan Food Drive, the Buffalo Sabres' Food and Fund Drive, Check Out Hunger, Food 2 Families, the Letter Carriers' Food Drive, the Scouts' Food Drive, Sweet Charity, Summer Harvest, and the National Association of Letter Carriers' Food Drive were all major successes.

New events such as August's Walk Off Hunger Walk-A-Thon and all the activities surrounding September's Hunger Action Month will further enable us to run all of our programs for the over 400 member agencies. In addition, a new Food Express truck will be on the road later this year thanks to funding we had received.

This year has also brought some personal challenges for myself as I have been on a medical leave since June and am addressing some health concerns. Hopefully, these will be under control soon so that I can return to work full time.

However, in my absence, we have been blessed by the fact that Marylou Borowiak has been able to fill in for me as Interim President and CEO. Marylou is a longtime volunteer at the Food Bank and has served a two-year term as Chair of its Board of directors. She knows the workings of the Board, the staff and, most importantly, the agencies, ensuring us a smooth transition.

Marylou and I review matters a number of times during the week and are both involved in all major Food Bank decisions. Please continue to give her your full support, and I appreciate your thoughts and prayers for my speedy recovery.

As you can see, there continues to be much going on to alleviate the hunger problems of the less fortunate in our community. Thank you, all, for your continued support!



Thomas R. Heine

## Food Bank Staff

President & CEO	Clem Eckert
President & CEO	Thomas R. Heine
Acting President	Marylou Borowiak

### PROGRAM STAFF

Agency Services Manager	Anne Julian
Nutritionist	Joan Pedlow
Nutrition Resource Manager	Christine Rivera
Agency Services Coordinator	Kelly Burke
Agency Services Representative A	Debbie Davidson
Agency Services Office Coordinator	Joshua Strassburg

### OPERATIONS STAFF

Distribution Manager	Robert Miller
Trade Relations Specialist	Gary Maybach
Procurement Coordinator	**Roger Metzger
Sanitation Coordinator	*Angelo Taravella
Processing Supervisor	Wayne Bobo
Order Processor/Inventory Control	Justin Guerin
Order Taker	Claudette Perry
Perishable Foods Coordinator	Jeff Williams
Warehouse Assistant	Ricky Cornwell
Receiving Assistant	Felix Molina
Warehouse Assistant	Mark Bauer
Warehouse Assistant	John Glowacki
Warehouse Assistant	Thomas Saden
Truck Driver	Eli Fields
Truck Driver	John Whitte
Garden Coordinator	Jonathan Julian
Food Express Driver	*Richard Thuman
Warehouse Assistant	*Charles Tripp

### ADMINISTRATIVE STAFF

Finance/Administrative Director	Kathleen Mendez
Accountant	Evelyn Basher
Human Resource/Volunteer Coordinator	Magdeline Deynes
IT Coordinator	Joe Butera
Executive Secretary	Evelyn Bakowski
Receptionist/Administrative Assistant	Gail Korba
Accounting Assistant	Sharon Pankiewicz

### RESOURCE DEVELOPMENT STAFF

Marketing/PR Director	Mike Billoni
Development Manager	Lori Stachowiak
Development Coordinator	Polla Milligan
Public Relations Advisor	Hugo Kahn

\*denotes part time

\*\*denotes volunteer

## Programs

### EMERGENCY INFANT FORMULA & BABY NEEDS PROGRAM

The purpose of the Emergency Infant Formula & Baby Food Expansion Program is to meet the emergency needs of infants and children by providing them with a supply of infant formula, stage 1 baby food and baby care items. These items are distributed to emergency food providers that in turn service individuals suffering because of delays in receiving public assistance and/or W.I.C. assistance.

### VOLUNTEER PROGRAM

Volunteers are always needed. They are needed in the office (preparing mailings, typing and data entry, filing, preparing information packets); in the garden (weeding, harvesting or adopting a bed); distribution (repacking food products, sorting food, sorting non-food products); reclamation (sorting, sanitizing, inspection, boxing food and non-food); special events (food drives, fundraising events and information tables).

### THE GARDEN PROJECT

The Garden Project at the Food Bank of WNY is a program designed to help educate low-income populations about the importance of fruits and vegetables. This is done by teaching people about gardening, nutrition and cooking in a variety of settings. Utilizing partnerships with programs like Just Say Yes to Fruits and Vegetables, we hope to promote gardening, sustainability and healthy eating for Western New Yorkers.

### NUTRITION EDUCATION

The Food Bank nutritionist can provide personalized workshops on nutrition, food safety and ServSafe® for volunteers and/or clients of our member agencies. She can answer questions and provide recipes and ideas for using Food Bank products.

## Programs

### GOOD COOKIN'

Cooking instructions and nutrition education are important aspects of helping the less fortunate. Good Cookin', a program offered at the Food Bank of WNY, is targeted at helping us meet our goals of not only feeding the needy but also helping individuals progress toward self-sufficiency.

### KIDS IN THE KITCHEN

Children from Kids Cafes® come to the Food Bank's test kitchen to learn about cooking and healthy eating. They get a chance to understand how their eating habits affect their health and learn how to prepare simple snacks and meals and how to choose foods wisely.

### KIDS CAFE®

Kids Cafe® provides meals to disadvantaged children under the age of 17 in an environment which is safe, accessible and convenient. The children receive a well balanced meal before being tutored and taught life skills by having an opportunity to participate in meal development and preparation.

### KIDS HELPING OTHER KIDS

The Kids Helping Other Kids program teaches school-age children about hunger in their own communities and ways they can help. The children are given a guide instructing them how to set up food drives and/or money drives within their own schools. Several years ago, we added a puppet theater to teach pre-K through 2nd grade students about healthy eating.

### FOOD EXPRESS

The Food Express vehicle delivers quality food directly to member agency clients. Highly perishable items include fresh fruits, vegetables and dairy products. Products vary depending on current donations or program inventory.

## Fiscal Year 2007—2008 Agency Service Statistics by County

Program Type	Cattaraugus	Chautauqua	Erie	Niagara	Totals
Kids Cafe	0	0	8	0	8
Soup Kitchen	2	4	12	3	21
Group Home	16	0	44	9	69
Shelter	2	3	16	3	24
Day Care-Children	0	2	2	0	4
Day Care-Adults	2	1	10	0	13
Camps	6	6	5	1	18
After School/Senior Programs	0	4	39	2	45
Food Pantry	13	25	108	23	169
Other Special Sites	4	2	8	1	15
<b>TOTAL PROGRAMS</b>	<b>45</b>	<b>47</b>	<b>252</b>	<b>42</b>	<b>386</b>

### AREA SERVICED:

### ANNUAL POUNDS

Cattaraugus County	541,616
Chautauqua County	1,339,036
Erie County	7,307,552
Niagara County	<u>1,238,359</u>

TOTAL TO WNY MEMBER AGENCIES	93.2%	10,426,563
Others		<u>168,563</u>
TOTAL DISTRIBUTED/HANDLED		<u>11,201,911</u>

## 2007-2008 Monthly Services

AREA SERVICED	MEALS	PEOPLE	HOUSEHOLDS	SITES
Cattaraugus County	76,882	5,226	1,582	42
Chautauqua County	102,866	9,112	2,734	48
Erie County	669,473	55,889	20,424	264
Niagara County	<u>99,403</u>	<u>8,754</u>	<u>3,191</u>	<u>40</u>
TOTAL TO WNY SITES	<u>984,624</u>	<u>78,981</u>	<u>27,931</u>	<u>394</u>

\*\*95.2% of the agencies serviced reported the above statistics

## Cattaraugus County Member Agencies

Camp LI LO LI  
 Camp Turner  
 Catholic Charities Adult Day Care  
 Cattaraugus CAO  
 Cattaraugus CAO-Domestic Violence Shelter  
 Cattaraugus CAO-Food Pantry  
 Cattaraugus CAO-The Lighthouse Soup Kitchen  
 Cattaraugus Rehab-Buffalo  
 Cattaraugus Rehab-Front  
 Cattaraugus Rehab-Henley  
 Cattaraugus Rehab-Hinsdale  
 Cattaraugus Rehab-Moss  
 Cattaraugus Rehab-North 6th  
 Cattaraugus Rehab-North 13th  
 Cattaraugus Rehab-North Union  
 Cattaraugus Rehab-Osgood  
 Cattaraugus Rehab-Prospect  
 Cattaraugus Rehab-Seneca  
 Cattaraugus Rehab-South  
 Cattaraugus Rehab-Supported Living Pantry  
 Cattaraugus Rehab-West Falls  
 Cattaraugus Rehab-Wiltse  
 Christian Heights Camp  
 Delevan United Methodist  
 Genesis House  
 Hinsdale/Ischua Food Pantry  
 Limestone Carrollton Food Pantry  
 Loaves & Fishes Southern Tier Food Pantry  
 M.H. Friendship Club  
 Olean Food Pantry  
 Project Allegany Student Outreach  
 Randolph Community Cupboard  
 St. Vincent DePaul Olean Pantry  
 Seneca Nation Food Pantry  
 Solomon's Porch Ministries  
 South Dayton Food Pantry  
 Valley View Baptist Church Pantry  
 Warming House St. Bonaventure  
 Weston's Manor  
 Zoar Valley Camp

## Volunteer Groups

Amherst YES  
 Aucustan Lutheran Church  
 Bank of America  
 Boy Scouts  
 Buffalo Performing Arts  
 Buffalo State  
 Buffalo Seminary  
 Canisius College  
 Canisius High School  
 Canisius Hockey Team  
 Catholic Charities  
 Cheektowaga YES  
 Council of Churches  
 Depew High School  
 Erie Logistics  
 First Niagara Savings Bank  
 First Presbyterian Church  
 Greater Buffalo Works  
 HCS  
 Heritage Center  
 Hilton Garden Inn  
 Horizons  
 Junior League  
 KAPPA DSI  
 Kenmore United Methodist Church  
 Lancaster Youth Bureau  
 Mercy Nutritionist Group  
 New Era  
 Nichols School  
 North Collins School  
 Our Place  
 People Inc.  
 Potter Career Group  
 PWP (People without Partners)  
 School 42  
 St. Andrew's  
 St. Mark's Nebraska  
 Trocaire College  
 UB  
 Urban Opportunities  
 Wegmans  
 Zonta Club



## Major Food Donors

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Boulevard Produce	Perry's Ice Cream
Campbell's	Petrie Cookies
Cliffstar	Rosina Food Products. Inc.
Coca Cola Bottling Company of Buffalo	S.B. Thomas, Inc.
ConAgra, Inc.	Steuben Foods
Erie Logistics (C&S Wholesale Grocers)	Sunset Fruit and Vegetable
General Mills Buffalo	Sysco Food Service
Goya Foods Great Lakes	Target
James Desiderio, Inc.	Tops Markets
Kellogg Co.	Tripifoods, Inc.
Kraft Foods	Tyson Foods
Lenny Perry's Produce	Upstate Farms
Mayer Brothers	US Foodservice
Olean Wholesale Grocery Co-op	
Pepperidge Farms Cookies	
Pepsi Cola Buffalo Bottling Corp.	



## Chautauqua County Member Agencies

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Area Christian Action-Clymer  
 Area Christian Action-Findley  
 Area Christian Action-Sherman  
 Ashville Food Pantry  
 Bethany Summer Youth Camp  
 Boys J.I.M. Club of America  
 Boys & Girls Club of North Chautauqua  
 Brocton-Portland Food Pantry  
 Camp Findley  
 Cassadaga Baptist Food Pantry  
 CCRM—Emergency Food Pantry  
 Chautauqua Adult Day Care-Lakeview  
 Chautauqua Hills Camp  
 Chautauqua Lake Child Care Center-Jamestown  
 Chautauqua Lake Child Care Center-Mayville  
 Chautauqua Striders, Inc.  
 Coburn Block Emergency Units  
 Dunkirk Conference  
 Ellington Food Pantry  
 Feed My Sheep-Jamestown  
 Frewsburg Food Cupboard  
 Friendly Kitchen  
 Joint Neighborhood Project Inc.  
 Living Waters Open Bible Church F.P.  
 Neighbor to Neighbor Food Pantry  
 Northside Food Pantry  
 Panama United Methodist Church Food P.  
 Ripley Community Food Pantry  
 Safe House of Chautauqua County  
 St. Elizabeth Ann Seton Food Closet  
 St. Paul's Episcopal Food Pantry  
 St. Susan Center Dining Room  
 St. Susan Food Pantry  
 Salvation Army-Agnes Home  
 Salvation Army-Dunkirk  
 Salvation Army-Jamestown  
 Senior Citizen Center of Dunkirk  
 Silver Creek Food Pantry  
 Sinclairville 76ers Better Living  
 Sinclairville Food Cupboard  
 Twice Fed Food Pantry  
 Union Gospel Mission Dining Room  
 Union Gospel Mission Food Pantry  
 Westfield Community Kitchen  
 Westfield Food Pantry  
 YMCA-Jamestown Camp Onyahsa

## Erie County Member Agencies

14 Holy Helpers Sharing Committee	Cazenovia Recovery Systems-New Beginnings
ADDS-Alcohol Crisis	CEM Loaves & Fishes
ADDS-Casa DaVita	Cephas House of Buffalo
ADDS-Inpatient Rehabilitation	Child & Family-Morey House
ADDS-Ivy House	Child & Family-Parents for Progress
ADDS-Promise House	Child & Family Services for Women
ADDS-Renaissance House/CDY	Citizens Community Development
ADDS-Stepping Stones	City Mission Society Inc.-Dining Room
AIDS Community Services	City Mission Society Inc.-Pantry
AIDS Family Service Pantry	City Mission Society Inc.-Shelter
Altamont Program Inc.-Shelter	Community Action Information Center
Antioch Baptist Food Pantry	Community Foundation/Greater Buffalo
Antioch Enrichment Program	Community Services-Niagara
Back to Basics Food Pantry	Community Services-Robert Dr.
Back to Basics Outreach Ministries-Shelter	Compass House
Be a Friend Program Inc.	Compass House Resource Center Cafe
Belle Center Food Pantry	ConAgra Kids Cafe Saints Tabernacle
Belle Center Snack Program	Concerned Parents Council/St. Luke's
Benedict House of WNY	Connors Children's Center
BFNC-Buffalo Adolescent Program	Council of Churches
BFNC-Day Training Program	Delavan Grider Community Center
BFNC-Dewey Community Residence	Deliverance Temple Food Pantry
BFNC-Glenwood Community Residence	DePaul McKinley Square
BFNC-Social Club	Durham-Metro Dining Room
BFNC-Wende Community Residence	Edison Street Manna from Heaven
Black Rock/Riverside Food Pantry	Evangel Assembly of God
BLES Food Pantry	Evangelistic E's
BMHA-Jasper Parrish Pantry	Expressway Assembly of God
BMHA-Shaffer Village	Feed My Sheep Ministries
Bob Lanier Center of Phy & Cul Dev.	FISH of East Aurora, Inc.
Brighton Food Pantry	First Shiloh Baptist Church
Buffalo Hispanic 7th Day Adventist Church	Franciscan Center
Buffalo River Food Pantry	Free Spirit Baptist Church
Buffalo Teen Challenge	Friends of Night People Inc.
Buffalo Urban League	Gilda's Club of WNY
Buffalo Urban League Pantry	Girl Scout Council-Camp Sky High
CAO Jullian B. Dargan Center	Girl Scout Council-Camp Seven Hills
CAO of Erie County Pantry	Good Shepherd Food Pantry
Calvary New Covenant Baptist Church	Gospel Expansion Foundation
Cantalician Center for Learning	Gowanda Ministerium Food Pantry
Catholic Central Helping Hands Food Pantry	Grace Lutheran Church Food Pantry
Catholic Charities Central Snack	Grant/Military Food Pantry
Cazenovia Manor	Greater Emmanuel Temple Food Pantry
Cazenovia Manor-Turning Point	Greater Love Fellowship
Cazenovia Recovery Supportive Living	Greater Works Christian Fellowship

## Distribution Summary Report for FY 07-08

	FY 07-08 <u>ACTUAL</u>	CUMULATIVE T OTALS <u>1983 - 2008</u>
<b>DONATED PRODUCT</b>		
<b>RECEIVED FROM:</b>		
Second Harvest Donors	1,732,086 lbs.	62,155,739 lbs.
Local Donors	3,792,086	66,378,371
Other Food Banks	<u>157,017</u>	<u>16,512,856</u>
<b>TOTAL RECEIVED</b>	<b><u>5,681,642 lbs.</u></b>	<b><u>145,046,966 lbs.</u></b>
<b>DISTRIBUTED TO:</b>		
Local Agencies	5,012,266 lbs.	107,647,828 lbs.
Other Food Banks	168,556	20,723,293
Disposal	<u>722,768</u>	<u>15,240,707</u>
<b>TOTAL DISTRIBUTED</b>	<b><u>5,903,590 lbs.</u></b>	<b><u>143,611,828 lbs.</u></b>

### SUMMARY PROGRAM DISTRIBUTION

PROGRAM		FY 07-08	Cumulative
DONATED PRODUCT	52.16%	5,903,590	143,611,828
EFSP/FEMA GRANTS	1.07%	120,986	7,296,785
HPNAP (SNAP) GRANTS	19.66%	2,224,552	18,796,046
ERIE COUNTY DSS & HS	0.72%	81,323	540,300
USDA -TEFAP/SKP	12.96%	1,467,135	50,461,211
CO-OP LOCAL AGENCIES	2.02%	228,789	10,636,628
CO-OP NYS FOOD BANKS	0.00%	0	6,263,388
BUFFALO NEWS NEEDIEST	1.37%	155,219	3,516,263
AAP - Restricted	0.43%	49,177	1,867,908
AAP Designated	9.36%	1,059,514	2,112,651
Community Foundation			
K.I.D.S.	0.24%	<u>27,602</u>	<u>163,669</u>
<b>TOTAL DISTRIBUTED</b>	<b>100.00%</b>	<b><u>11,317,887 lbs.</u></b>	<b><u>245,266,677 lbs.</u></b>





**Agency Seminar**  
8/24/07



**Hunger Awareness Day**



**Holiday Hunger Aid**  
Montgomery Park  
Retirement Community  
joined forces with  
Budwey's Market and  
Wal-Mart 11/10/07.



**Heroes March  
Against Hunger**  
105th Military  
Police



**2007 Food 2 Families** one-day food and fund drive  
at select Tops locations - 12/14/07



## Erie County Member Agencies

Group Ministries  
 Helping Hearts Kids Club  
 Heritage Christian Homes-Clair Ct IRA  
 Heritage Christian Homes-Grand Island  
 Heritage Christian Homes-Heim  
 Heritage Christian Homes-Main  
 Heritage Christian Homes-South Forest  
 Heritage Christian Homes-Sweet Home  
 Hillside Children's Center  
 Hillside Children's Center-Chestnut Ridge  
 Hillside Children's Center-Clarence  
 His Dwelling Place Pantry  
 Hispanics United of Buffalo  
 Homespace Second Chance  
 Hope House-Bissonette  
 Humboldt Parkway Baptist Church  
 International Institute of Buffalo  
 Joan A. Male Family Support Center  
 Joseph Project Mobile Food Pantry  
 Kenmore-Tonawanda Meals On Wheels  
 Kensington Square Community Center  
 Kids Cafe-Dulski Center  
 Kids Cafe-Enrichment Program  
 Kids Cafe-Faith Word Fellowship  
 Kids Cafe-Old 1st Ward After School  
 Kids Cafe-Valley Community Association  
 Kids Cafe-People Inc.  
 Kids Cafe-Polonia Hall  
 King Urban Life Center  
 Lackawanna Pantry  
 Lake Shore Behavioral Health-Niagara  
 Lake Shore Behavioral Health-North Collins  
 Lake Shore Behavioral Health-Parkview  
 Lancaster Youth Bureau  
 Lighthouse Women's Residence  
 Little Portion Friary  
 Living Opportunities of DePaul  
 Living Water Fellowship Food Pantry  
 Living Water Fellowship Summer Enrichment  
 Lord of Life-Adult Day Health Center  
 Lord of Life-Child Day Services  
 Los Tainos Senior Citizen Center  
 Lovejoy Caregivers Interfaith Ministry  
 Macedonia Baptist Church Pantry  
 MADD Dads of Greater Buffalo, Inc.  
 Meals on Wheels-Amherst  
 Meals on Wheels-Buffalo & Erie Co.  
 Mid Erie Mental Health  
 Mission Outreach Calvary  
 Mother of Divine Grace Food Pantry  
 Most Holy Redeemer  
 My Place  
 Native American Community Services  
 Native American Snack Program  
 Neighborhood Info Center-People Inc.  
 New Beginning's Food Pantry  
 New Covenant Tabernacle-Food Pantry  
 New Covenant United Church of Christ  
 New Hope Baptist Church Food Pantry  
 New Testament Snack Program  
 Niagara Frontier City Ministry  
 North Buffalo Food Pantry  
 Nurture Academy-Angola  
 Nurture Academy-Pratt Willert  
 Nurture Academy-Saunders Center  
 NYS Labor Community Services Agency  
 Old First Ward Lunch Program  
 OLV St. Vincent DePaul Society  
 Operation Good Neighbor  
 Operation Good Neighbor-Angola  
 Operation Good Neighbor-North Collins  
 Operation Good Neighbor-Pantry  
 Our Lady of the Blessed Sacrament F.P.  
 People Inc.-Granger  
 People Inc.-Sheridan IRA  
 People Inc.-Winspear  
 Phoenix Frontier-Day Services  
 Phoenix Frontier-Orchard Park  
 Phoenix Frontier-TBI Center  
 Pioneer Camp & Retreat Center, Inc.  
 Plast Ukrainian Youth Organization  
 Polonia Hall Food Pantry  
 Potter's Pantry Family Center  
 Pratt Willert Senior Center Program  
 Prevention Focus After School Teens  
 Primera Food Pantry  
 Rainbow K  
 Refuge Temple Church Food Pantry  
 Response to Love Center Kitchen  
 Response to Love Center Pantry



## Food Drives & Fund Raisers

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97 Rock's Operation Rock Out Hunger  
 Balloons around the World (Clown Association)  
 Bruce Springstein Concert  
 Buffalo Bills' Fan Food Drive  
 Buffalo Sabres' Food Drive  
 Check Out Hunger  
 Chiropractors' HOPE Drive  
 Christmas in Clarence Drive  
 City Honors' Food Drive  
 Clinton Street Elementary School's Food Drive  
 Como Park Elementary School's Food Drive  
 Cyberspokes Bike Run  
 Doyle #2 Fire Department's Food Drive  
 Empty Bowls  
 Erie County Bar Association's Have-a-Heart  
 Food 2 Families  
 Girl Scouts of Dodge Service Unit's Scouting for Hunger  
 Golfing for Hunger (Tuesday Night Women's Invitational)  
 Handel on Hunger  
 Heroes March against Hunger  
 Hunger Awareness Day  
 Letter Carriers Buffalo Branch #3's Food Drive  
 MLK Food Drive  
 Macy's Shop for a Cause  
 Montgomery Park Senior Center's Driving away Hunger  
 Mounted for Meals  
 NY Institute of Massage's Massage-A-Thon  
 NYSSA Snowmobile Club  
 Orchard Park High School's Food Drive  
 Rock for Food  
 Summer Harvest  
 Sweet Charity  
 Teamsters Local Union 264's Golf Tournament  
 Temple Beth Zion's Food Drive  
 Vietnam Vets' Annual BBQ Bike Blast

## Niagara County Member Agencies

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AMOC Bible Conference Center  
 Casey House Runaway Shelter  
 Community Mission-Aurora House  
 Community Missions-Dining Room  
 Community Missions-Pantry  
 Community Mission-Orchard House  
 Country Roads Caring Neighbors, Inc.  
 Faith Community Church Food Pantry  
 Faith United Methodist Church  
 Family & Children's Passage House  
 Fellowship House Inc.-Sundram Manor  
 Heart, Love & Soul Dining Room  
 Heart, Love & Soul Food Pantry  
 Heart, Love & Soul Snack Program  
 Heritage Christian Home-North Tonawanda  
 Heritage Christian Home-Willow  
 Kids Cafe Connection  
 Migrant Food Pantry  
 Mt. Sinai Youth Ministry  
 Newfane Community Food Pantry  
 NiaCap Lockport Pantry  
 Niagara Community Center  
 Niagara Community Action Program  
 North Tonawanda Inter-Church Food Pantry  
 Pendleton Food Pantry  
 Raymond Community Church  
 River of Life Food Pantry  
 Salvation Army-Lockport  
 Salvation Army-Niagara Falls  
 Sister Helen's Food Pantry  
 Sister Mary Loretto Soup Kitchen  
 Somerset House  
 St. Joseph Outreach  
 St. Mary's-Lockport  
 St. Vincent DePaul/Sacred Heart  
 Word of Life Ministries  
 YWCA of the Tonawandas  
 YWCA-Niagara Domestic Violence  
 Youth Division Onesimus House

## Board of Directors 2007-2008

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### Executive Committee

Carolyn B. Thomas, Chair Emeritus  
Retired Social Worker

E.W. Dann Stevens, Esq. Chair Emeritus  
Hiscock & Barclay, LLP

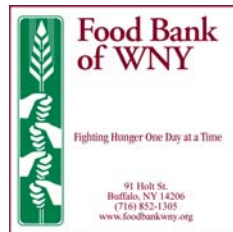
Richard J. Wright, Jr., CPA, Chair  
Freed Maxick Battaglia

John F. Dunbar Vice Chair  
Strategic Investments & Holdings, Inc.

Kevin J. Cavalieri, Treasurer  
M&T Insurance Agency, Inc.

Alan J. Condo, Secretary  
Presence Marketing, Inc.

Thomas R. Heine, President & CEO  
Food Bank of WNY



## Food & Grant Programs

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### HUNGER PREVENTION NUTRITION ASSISTANCE PROGRAM)

The New York State Department of Health, Bureau of Nutrition provides funds to purchase highly nutritious food not found in our donated inventory. This is distributed to emergency food providers in our four-county area, and in return, the agencies provide monthly data on their food distribution and number of individuals served. These funds are also used to pay a portion of agencies' shared maintenance accounts at the Food Bank.

This grant funds a nutritionist at the Food Bank who provides nutrition assistance and education to the agency programs. HPNAP also underwrites the distribution of sanitation and food safety supplies. These include thermometers, disposable gloves and aprons, alcohol wipes, germicidal soap and dispensers. The Food Bank nutritionist also conducts workshops and trains providers in proper food handling practices to avoid food contamination.

HPNAP also offers annual funds to the agency programs for:

1. Operation Support—assists emergency food providers by covering portions of their operating costs such as staff, utilities, rent, transportation, etc.
2. Capital Equipment—enables emergency food providers to purchase equipment needed to enhance their delivery of food to the homeless and destitute.

### EFSP/FEMA

### (EMERGENCY FOOD & SHELTER PROGRAM/FEDERAL EMERGENCY MANAGEMENT AGENCY)

Since 1983, the Food Bank has been the recipient of annual EFSP/FEMA grants which enable the purchase of additional food to affiliated agencies in Buffalo and Erie County. This federally funded grant is administered nationally by the United Ways of America and is distributed through the local United Way.

### USDA

NYS Bureau of Donated Foods, Office of General Services (OGS) provides New York State food banks with USDA surplus commodities for distribution to soup kitchens and shelters for meals served on-site and also provides food to be used for home consumption by low-income individuals.

## Food & Grant Programs

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### DONATED PRODUCT

Donations of food and grocery items are provided by farmers, packers, manufacturers, wholesalers, and others in the food industry. Community groups and organizations contribute by conducting food drives.

### VALU ADDED PRODUCTS

Some donated products require repack prior to distribution. For example, 12-lb. deli hams are more effectively used by pantries when they are cut and re-cryovaced in 3-lb. chunks. Fresh fruit and vegetables in the field must be packed in bag and cases. Similarly, deer are processed and converted into venison steaks. The cost of such "processing" is called "valu added." Food banks are allowed to pass on these costs to their agencies, but we currently raise funds to subsidize these expenses.

### AGENCY ASSISTANCE PROGRAM

This program purchases nutritious food items and allows emergency food providers to access funds for coolers, freezers, and other food preparation and/or storage equipment. This allows member agencies to increase their ability to provide a more nutritional mix of food to the less fortunate.

### CO-OP PROGRAM

Through the Agency Co-operative Buying Program, agencies may purchase cases of specific food items to supplement their other food sources. This offers agencies the convenience of "one stop" shopping at prices generally comparable to wholesale levels. Co-op also offers non-food items.

### ECDSS

#### (ERIE COUNTY DEPARTMENT OF SOCIAL SERVICES)

The ECDSS Program is designed to meet the needs of low-income clients of the Erie County Department of Social Services. It was started in 1992 as a joint venture between ECDSS and the Food Bank and local pantries and has now become an ongoing program.

The Food Bank provides certain selected pantries with extra food and with grocery store certificates funded by ECDSS. The foods comprise a nutritionally complete package for the number of days specified by the ECDSS caseworker, who may also request a certificate for such items as special dietary foods, infant formula, diapers, etc. The ECDSS caseworker refers the needy client to one of the participating pantries.

### HPNAP

## Board Members

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Gary Bluestein, Esq., Bluestein and Muhlbauer

Terry Dunford, Consultant

Rosa Gibson, Community Action Information Center

Robert E. Hilburger, Higgs, Inc.

John Jablonski, Buffalo Beverage Corporation

Ralph Kushner, Retired Grocery Executive

Michael Mann, P.E., McMahon & Mann Consulting Engineers

Ann McCarthy, Wegmans Food Markets, Inc.

Karl Oesterle, Tops Markets, LLC

Tejaswini Rao, Ph.D., R.D., C.D.N., State University of NY

Peter J. Renkas, Citizens Bank

Douglas Ruffin, City of Buffalo

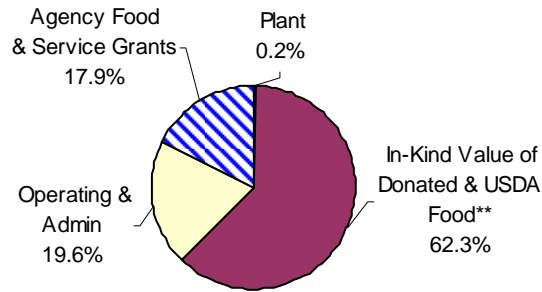
Henry Self, H.W. Self Management, Ltd.

Bill Shepard, Insyte Consulting

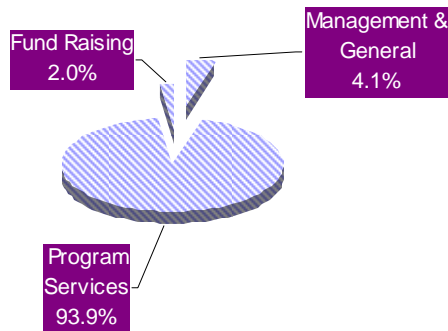
Viren Sitwala, Rosina Food Products, Inc.



**Sources of Support & Revenue**



**Functional Expenses**



A full copy of the most recent financial statement filed with New York State Department of Charities may be obtained by writing to 162 Washington Avenue, Albany, NY 12231 or requesting a copy from the Food Bank of WNY, 91 Holt Street, Buffalo, NY 14206.

**FY 2007-2008 Financial Statement Summary**

<u>SUPPORT &amp; REVENUE</u>	<u>FY 07-08</u>
Operating & Admin	\$3,361,877
Plant	34,824
Agency Food & Service Grants	3,066,758
IN-KIND Value of Donated & USDA Food*	<u>10,163,397</u>
<b>TOTAL SUPPORT &amp; REVENUE</b>	<b>\$17,162,862</b>

<u>EXPENSES/EXPENDITURES</u>	
Management & General	\$ 621,624
Program Services	16,557,879
Fund Raising	<u>356,212</u>
<b>TOTAL EXPENSES/EXPENDITURES</b>	<b>\$17,635,715</b>

<u>FUND BALANCE ACTIVITY</u>	
Operating & Admin**	\$898,033**
Plant	(241,123)
Agency Food & Service Grants	(740,341)
IN-KIND Value of Donated & USDA Food	<u>(389,422)</u>
<b>COMBINED NET ACTIVITY</b>	<b>(\$472,853)</b>
Operational Cost Per pound	\$ 0.24

NOTE: \$650,000 of the year's Operating surplus was transferred to Agency Food & Service Grants

**OPERATING & ADMINISTRATIVE:** Public Support and Revenue are derived from general fund-raising activities and fees for distribution services, many of which are paid by public & private grant sources. The expenses cover daily operational costs.

**PLANT** Public Support represents pledges and pledge payments towards plant expansion. The expense amount reflects depreciation and some minor retrofit.

**FOOD AND SERVICE GRANTS TO AGENCIES** These funds come from public and private grant sources. We purchase highly nutritious food not normally found in our donated inventory and provide funds to assist affiliated agency programs with their operating expenses.

\* **DONATED & USDA FOOD IN-KIND VALUES** Donated & USDA food in-kind value is assigned for mandatory recording purposes but does not represent cash transactions. The USDA value is supplied by NYS OGS; the value of the donated food & grocery items during the year was assessed at \$1.49 per pound in accordance with national valuations